



Terms & Conditions

LeadCon Sales Companion comprises of 3 integrated tools.

Data CollectionZ App: Which helps capturing a new customer information.

CallR App: Lead Converter Tool which helps is connecting and following up with the Customers via Call, email, SMS and WhatsApp.

LeadCon Managers: App and the Web Platform, which give updates to the users about different parameters of the Sales Teams working and the analytic of the same.

Data Collection App

1. A meeting/call between the Client team and Ramanora is mandatory from understanding point of view. Also the users are expected to go through the basics of the Data CollectionZ App by watching the Demo Videos that are added on the platform.
2. The client is requested to give all the finalized information to be included in the App only as a word document via e-mail. No other source will be considered valid.
3. The complete requirement of your App has to be explained to our Project Manager in order to have the correct functioning output.
4. The information cascade to our development team has to be done at least 1 week prior to the go live date. In this case you would get enough 'me to train your respective team members with the functioning of the App.
5. Ramanora will give a demo of the App to the Point of Contact only. Hence, your Point of Contact is responsible for training your team members further to use the App. You can refer to the demo videos which are available on the platform and in the Help section of the mobile.

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6. Verbal suggestions / approvals will not be considered valid.
7. If there is any structural change on the App, the client is requested to send those changes over an e-mail. Also, such changes will be charged extra. In such a scenario, this will need to be discussed with the development team and the development 'me will be informed for execution and go live.
8. All the changes (if any) have to be done at least 7 days before the Go Live Date. We will not entertain any changes a]er this 'me period.
9. This App does not work on One Plus Android device. The minimum device requirement is as follows... 8MP Camera, 4GB RAM. In case there is no internet connection to sync the data, it gets stored on your phone memory. Hence, you may require an internal storage of anywhere between 2GB to 10GB of free space, depending on the data that you have collected.
10. The accuracy level of this App is 80-85%. This is also dependent on your device's camera quality. Additionally, in case your representative is unable to click clear/sharp pictures, Ramanora is not responsible for the reduced accuracy level.
11. The users have to choose the form that has been added from the Custom Form Builder from the Platform. LEADCON TERMS AND CONDITIONS 1
12. LeadCon Data CollectionZ App comes with the feature of offline data storage. Hence it is mandatory to sync data, once its captured to sync with the LeadCon Platform. In case the user deletes the app without syncing the data, the data will be lost and Ramanora Global will not be responsible for the same.
13. For Security Reasons, all the tools of LeadCon except for the manager's tool, are clubbed with the device ID on which they are logged in from for the first 'me. The license key given will not work on any other device.
14. In case the device which was registered is stolen, broken, is lost and not accessible or is out of date as per the latest so]ware updates. The company has to help us with the specific details of the key, the reason to change the key and a valid proof of the same. Only a]er that Ramanora will offer a new license key for a new device. This will be at a cost of Rs.4, 000/-.
15. As a privacy and security policy, the user won't be able to export data from the data collection app, it can be only done from the platform. in case someone tries to fidget with the backend by connecting it with different pirated softwares, Ramanora Global will not take the responsibility of the data the]. As a policy, on a high requests to the server from the data collection app, it might go into a lock down in case of fraudulent activities.
16. To Convert Leads captured in the data collection app it is necessary to first sync the data with the platform and then fetch them in the CallR App, in case you are unable to see the leads there, there could be two elements, either the data is not synced or the internet connection is slow or not available.

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CallR (Lead Convertor App)

1. CallR App is sales tool which is designed to reduce the donkey work from the Sales Follow Up by 90%. Hence it's very important to have the right communication templates available in the platform under the Briefcase section.

2. The Leads that come into CallR come from two different modes of capturing/adding. 1. Data CollectionZ App leads and 2. LeadCon Platform where you can add leads in two ways, uploading a CSV and uploading a single lead through the platform 'Add a New Lead' Section.

3. The Leads that a user gets in the CallR app are either shared by other users or received from a website form or from assigning a lead to a certain individual. All these are a part of the users choice and Ramanora Global Do Not Have any role in assigning, adding, deleting or editing any lead.

4. The templates available in the CallR App under the sections of Email, SMS, WhatsApp, briefcase are all fetched from the data uploaded on the platform from the Managers portal.

5. Connecting with the customers via Social Media is a facility available. In case you have restrictions as a company, you may choose to not use it.

6. At all times the users of the CallR App have to remember that they have to comply with the privacy of the customers and use the tool wisely. It should not be bothering to the customers. but it should be a subtle relationship building tool.

7. For security reasons the CallR is assigned only to the same device to which it is registered. In case of a situation where the licensed device needs to be changed, the company needs to send an email to support@leadcon.co with the details of the request and reason to change. post which with Rs.4000/- for the change, you can add a new device and delete the old one.

Ramanora Global has the complete right to change any elements in the Terms, Conditions and Privacy Policy document to make it suit best with the changing requirements of the customers and the industry.

In case of any queries related to the platform or the apps, Please send us an email to support@leadcon.co

LeadCon is a Sales Companion where reducing the work in sales follow-up is at the core of its concept and making it easy for the users through the process is for which LeadCon is built.

Looking forward to serve you with the innovations that help.

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